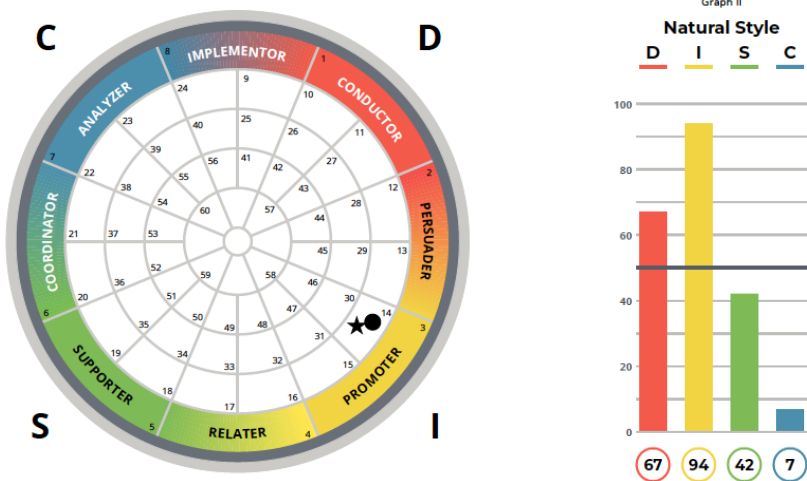


# Ryan Lisk

## Natural style

Interaction, Frequent Change, Versatile, Competitive



## The Interaction Style

“Engaging and communicating with other people”

Observable Behavior: Outgoing, pioneering, persuader

Focus: People

Communication style: Indirect, confident, relaxed, magnetic

Approach to conflict: Flight

Emotion: Optimism

Energizers: Social interaction, positive energy

Decision-making: Talks about it

Potential Blind Spots: Loses track of time, no details

### Communication Do’s & Don’ts for “The Promoter”

#### Do’s

- Do provide a warm & friendly environment
- Do put details in writing
- Do ask “feeling” questions
- Do draw out their opinions

#### Don’ts

- Don’t be curt, cold, or tight-lipped
- Don’t over-control the conversation
- Don’t drive on to facts & figures